



Fundrella is looking for a **Sales Manager** to join our growing team in Europe.

ARE YOU ONE OF US?

We are a small and growing team who are building something new in a very traditional industry. This endeavour requires a self-lit spark and a serious doer mindset. We work together towards a grand goal and have each other's backs. We feel ownership and enthusiasm and take responsibility for the energy we bring into a room. Have you worked within asset management but are longing for more meaning and joy? Have you felt the urge to change things quicker than the industry allows? In that case, you will feel right at home at Fundrella.

As Sales Manager you will be responsible for growing our business by building long-term partnerships with global asset management companies. You will be part of a tight team and work alongside the founder and CEO, fellow sales representatives, our support team and our programmers, building an innovative fund reporting and fund selection platform used by Asset Managers and Professional Fund Investors. You will be part of creating something new and disruptive that has a positive effect on the world.

Fundrella AB

Fundrella is an ESG-focused fund selection and reporting platform that allows asset managers to showcase and differentiate their funds, highlight their ESG commitment and automate monthly fund reporting to clients while accessing market intelligence. Professional Investors use Fundrella for fund selection and they can apply their ESG policy or preferences to tailor the platform completely to their needs. Fundrella is used by a wide range of fund selection-teams across the Nordics.

Fundrella is growing and we are now looking to add a several sales managers to support our European expansion. This is a great opportunity for ambitious individuals with an entrepreneurial mindset, who would like to grow and develop in a fast-moving and rapidly growing company in the Fintech space. We are looking for high-performing and proactive individuals with a strong existing network within the asset management industry, to help us meet our customer acquisition and revenue growth targets. You will:

- Have a visible role within the global Asset Management industry
- Be responsible for maximising our sales potential, crafting and executing sales plans and keeping up high satisfaction within our expanding customer base
- Work closely with asset management companies to establish long-term partnerships
- Be supported by our support team to ensure smooth onboarding
- Contribute to the product development by feeding client- and user experience into the technical development pipeline
- Be able to work from wherever - but we would love to have you in Stockholm with us

If this job description **resonates** with you - let's connect!

Please send your application to anastasia.malko@fundrella.com